



March 15, 2022

Ms. Brooke Chapman
Associate Director
Small Community Air Service Development Program
U.S. Department of Transportation
Office of Aviation Analysis
1200 New Jersey Avenue, SE
Washington, DC 20590

Dear Ms. Chapman:

Avelo Airlines supports the application of Wilkes-Barre/Scranton, PA (AVP) for a Small Community Air Service Development Program (SCASDP) grant aimed at attracting new services through a minimum revenue guarantee program. If awarded, the funding could significantly help expand low-cost services from AVP.

Avelo continues to evaluate new market opportunities in the Eastern U.S. AVP fits well in Avelo's strategy of serving smaller community airports that lack adequate air service with low fares, friendly service, and nonstop flights. Avelo Airlines began flying in 2021 - America's first new airline in over 15 years – and currently operates or has announced plans to operate from 27 cities in the Eastern and Western U.S. in 2022. SCASDP funds would be helpful in expanding awareness of Avelo's brand and new air services from the AVP region, and in other cities about AVP as a convenient option when traveling to Northeastern Pennsylvania, by reducing the economic risk associated with initiating new services.

While Avelo cannot guarantee it will launch service from AVP, the SCASDP grant would increase Avelo's interest in extending service from AVP.

We encourage the Department to approve Wilkes-Barre/Scranton's request for funding.

Best regards,

A handwritten signature in black ink that reads "Mark E. Kopczak". The signature is written in a cursive, flowing style.

Mark E. Kopczak
Head of Network Planning
Avelo Airlines